



January 7, 2026

To Our Valued Customers,

Thank you for your continued partnership with Newport Brass. As we begin a new year, we're energized by the renewed focus and forward momentum created during 2025 and look forward to even greater opportunities ahead.

In Spring 2026, we will introduce new line extensions and products that reflect our commitment to design excellence, fit and finish and craftsmanship. We will continue to refine our brand narrative and brand tools, celebrating the essence and quality you expect from Newport Brass. And, to better support our customers and partners, we are expanding our service capabilities and operational efficiencies, including leveraging our California manufacturing facility.

Delivering consistency, reliability, and long-term partnership is a core pledge of our business. Sustaining this level of engagement requires disciplined reinvestment and thoughtful alignment as we navigate changing market conditions. To ensure we continue delivering at this level, pricing will be adjusted effective March 8, 2026.

All Newport Brass products will have an average price increase of 13.8%. This is not a blanket increase—some products will remain flat, while others will vary based on materiality, finish and production costs.

Updated electronic price files will be available by the week of January 12 through your Newport Brass sales representative and on our website in the "Professionals" area (login required). Beginning March 8, new pricing will be reflected on brand websites, in digital price books, and on the Trade Portal (dfcpro.com). Updated price books will be available by Q2 2026.

Orders received prior to March 8 will receive current pricing. To manage inventory and delivery service, monthly order quantities may be limited to 110% of your three-month average. Job quotes may be adjusted with 60 days' prior written notice. New MAP pricing is effective March 8, 2026, with enforcement shortly thereafter.

We appreciate your partnership and trust in Newport Brass. If you have any questions, please contact your local sales representative.

Sincerely,

Sincerely,

A handwritten signature in black ink, appearing to read 'Barb Fuller', with a stylized, flowing script.

Barb Fuller
Vice President, Luxury